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Endeavour Silver Corp. (EXK) Rating: Buy Earnings Update Metals and Mining

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1Q24 Financials; Meaningful YoY Revenue Growth as Cash Costs Come In Below Guidance; Reiterate Buy

Stock Data			5/9/2024							
Price			\$3.33							
Price Target		\$6.25								
52-Week High		\$3.89								
52-Week Low		\$1.42 \$751.3								
-	Enterprise Value (M)									
1 \ /	Market Cap (M)									
	Shares Outstanding (M)									
3 Month Avg Vo			5,953,645							
,	Short Interest (M) 13.94									
Balance Sheet	Metrics									
Cash (M)			\$56.2							
Total Debt (M)			\$7.3							
Total Cash/Shar	-		\$0.23							
Cash (M): Includes ca	sh & equivalent	s and finishe	ed goods inventory.							
EPS (\$) Diluted Full Year - Dec	2023A	2024E	20255							
Full fear - Dec	0.03	0.04	2025E 0.15							
• •	0.03	0.04	0.15							
Revenue (\$M) Full Year - Dec	2023A	2024E	2025E							
FY	205.5	229.7								
25 <u>Vol. (mil)</u> 20 - 15 <u>10</u> - 5 -			Price 5							
o hanahaanna a										
MAY-23	SEP-23	JAN-24	MAY-24							

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1Q24 financial results. On May 9, Endeavour Silver announced its 1Q24 financial results. During the quarter, the company recorded \$63.7M in revenue, yielding a net loss of \$1.2M, or (\$0.01) per share. These figures compare to 1Q23 revenue of \$55.5M and net income of \$6.5M, or \$0.03 per share. In short, the 15% YoY increase in revenue was predominantly attributable to a 5% YoY increase in silver ounces (oz) sold. This effect was further exacerbated by a 19% YoY increase in gold ounces sold. We also note that EXK's realized silver price slightly grew to \$23.47/oz (+1% YoY), while the realized gold price surged about 10% YoY to \$2,114/oz. Overall silver and gold revenues grew 7% and 31% YoY, respectively. Although royalty payments remained relatively flat, the firm's direct production costs rose to \$36.7M (+38% YoY), which ultimately drove a decrease in mine operating earnings to \$11.7M (-27% YoY).

Unit costs increase but stay below guidance. During the quarter, the firm's consolidated silver cash costs came in at \$13.19/oz, for a 19% increase YoY. We note that the higher cash costs were based on a 10% decrease in silver ounces produced. In addition, we stress that the firm incurred a 13% increase in direct operating costs, though this was ultimately at least partially offset by the aforementioned gold pricing, which provided a 19% increase in by-product gold sales. The company also incurred a 6% YoY increase in all-in sustaining costs (AISC) to \$21.44/oz, though lower sustaining capital expenditures partially offset decreased silver production. Finally, we stress that Endeavour's overall consolidated quarterly cash costs were below management's 2024 guidance of \$14.00 - 15.00/oz and prior AISC guidance of \$22.00 - 23.00/oz.

We are reiterating our Buy rating on Endeavour and our PT of **\$6.25**. Although we have adjusted our model for EXK's increased share count, this change was essentially offset by money already spent at Terronera. In addition, we slightly adjust our NAV multiple on the firm from 1.4x to 1.5x to account for Terronera nearing its completion. Our valuation for the company remains based on a DCF analysis for Guanaceví, Bolañitos, and Terronera. We continue to utilize a 7.0% discount rate for Guanaceví and Bolañitos, while maintaining our 9.0% discount rate for Terronera. In our view, these discount rates remain in line with comparable assets in jurisdictions with equal geopolitical risk factors and account for recent strength in peer transactions. We then add Endeavour's liquid assets of \$56.2M (\$0.23 per share) before subtracting debt of \$7.3M (\$0.03 per share) to calculate our NAV of \$1.02B or \$4.24 per share. Lastly, we apply our aforementioned and revised 1.5x NAV multiple to achieve our rounded price target of \$6.25.

For definitions and the distribution of analyst ratings, analyst certifications, and other disclosures, please refer to pages 6 - 7 of this report.

Near-term catalysts. Looking ahead, Endeavour's experienced management team remains focused on advancing the Terronera Project for initial production in 4Q24. Importantly, we expect surface construction during 2Q24 to primarily focus on the installation of machinery amid initial electrical work. In addition, concrete work is expected to start for liquefied natural gas power generation, concentrate, and tailings filtration. We also anticipate development activities at La Luz to begin sometime in 2Q24, which should include portal construction and ramp advancements. Longer-term, we highlight that ore access is expected sometime in 4Q24.

Risks. 1) Commodity price risk; 2) financing risk; 3) increase in capital to construct Terronera and 4) operating and technical risk.

Endeavour Silver Corp.

Guanaceví		<u>2024E</u>	<u>2025E</u>	2026E	<u>2027E</u>	2028E	<u>2029E</u>	2030E	<u>2031E</u>
Tonnes Processed (000's)		430	420	420	420	420	420	420	420
Silver grade (gpt)		401	350	350	350	350	350	350	350
Silver Recovery		89.4%	88.6%	88.6%	88.6%	88.6%	88.6%	88.6%	88.6%
Annual silver production (000's oz)		4,948	4,189	4,189	4,189	4,189	4,189	4,189	4,189
% growth		-7.4%	-18.0%	-15.4%	0.0%	0.0%	0.0%	0.0%	0.0%
Silver sales price		\$ 26.00	\$ 26.00	\$ 26.00	\$ 26.00 \$	26.00	\$ 26.00	\$ 26.00	\$ 26.00
Gold grade (gpt)		1.06	1.10	1.10	1.10	1.10	1.10	1.10	1.10
Gold recovery		90.6%	91.0%	91.0%	91.0%	91.0%	91.0%	91.0%	91.0%
Annual gold production (000's oz)		13.3	13.5	13.5	13.5	13.5	13.5	13.5	13.5
% growth		-15.2%	-9.6%	1.3%	0.0%	0.0%	0.0%	0.0%	0.0%
Gold sales price		\$ 2,100	\$ 2,100	\$ 2,100	\$ 2,100 \$	2,100	\$ 2,100	\$ 2,100	\$ 2,100
Total silver equivalent ounces produced		6,026	5,280	5,280	5,280	5,280	5,280	5,280	5,280
% growth		-11.3%	-15.4%	-12.4%	0.0%	0.0%	0.0%	0.0%	0.0%
Total silver equivalent production		6,026	5,280	5,280	5,280	5,280	5,280	5,280	5,280
Total Revenues		\$ 156,669	\$ 137,288	\$ 137,288	\$ 137,288 \$	137,288	\$ 137,288	\$ 137,288	\$ 137,288
Cash cost per oz		\$ 14.00	\$ 11.50	\$ 11.50	\$ 11.50 \$	11.50	\$ 11.50	\$ 11.50	\$ 11.50
Mining costs		\$ 84,360	\$ 60,723	\$ 60,723	\$ 60,723 \$	60,723	\$ 60,723	\$ 60,723	\$ 60,723
Gross profit (in 000's)		\$ 72,309	\$ 76,564	\$ 76,564	\$ 76,564 \$	76,564	\$ 76,564	\$ 76,564	\$ 76,564
CapEx (in 000's)		\$ (5,000)	\$ (5,000)	\$ (5,000)	\$ (5,000) \$	(5,000)	\$ (5,000)	\$ (5,000)	\$ (5,000)
(Tax)	32.0%	\$ (21,539)	\$ (22,901)	\$ (22,901)	\$ (22,901) \$	(22,901)	\$ (22,901)	\$ (22,901)	\$ (22,901)
Operating cash flow		\$ 45,770	\$ 48,664	\$ 48,664	\$ 48,664 \$	48,664	\$ 48,664	\$ 48,664	\$ 48,664
Cash flow discount rate	7.0%								
PV of operating cash flow		\$ 45,770	\$ 48,664	\$ 45,480	\$ 42,505 \$	39,724	\$ 37,125	\$ 34,697	\$ 32,427
Total current cash flow/ Project NAV	\$ 326,392								
Common shares	240,341								
Project NAV per share	\$1.36								

Endeavour Silver Corp.

<u>Bolañitos</u> Tonnes Processed (000's)		<u>2024E</u> 407	<u>2025E</u> 400	<u>2026E</u> 400	<u>2027E</u> 400	<u>2028E</u> 400	<u>2029E</u> 400	<u>2030E</u> 400	<u>2031E</u> 400
Silver grade (gpt)		44	52	52	52	52	52	52	52
Silver Recovery		82.3%	81.0%	81.0%	81.0%	81.0%	81.0%	81.0%	81.0%
Annual silver production (000's oz)		476	536	536	536	536	536	536	536
% growth		-23.6%	-5.4%	12.7%	0.0%	0.0%	0.0%	0.0%	0.0%
Silver sales price		\$ 26.00 \$	26.00 \$	26.00 \$	26.00 \$	26.00 \$	26.00 \$	26.00 \$	26.00
Gold grade (gpt)		1.9	1.9	1.9	1.9	1.9	1.9	1.9	1.9
Gold recovery		86%	86%	86%	86%	86%	86%	86%	86%
Annual gold production (000's oz)		22.0	21.2	21.2	21.2	21.2	21.2	21.2	21.2
% growth		0.9%	-7.6%	-3.8%	0.0%	0.0%	0.0%	0.0%	0.0%
Gold sales price		\$ 2,100 \$	2,100 \$	2,100 \$	2,100 \$	2,100 \$	2,100 \$	2,100 \$	2,100
Total silver equivalent ounces produced		2,253	2,246	2,246	2,246	2,246	2,246	2,246	2,246
% growth		-14.4%	-2.7%	-0.3%	0.0%	0.0%	0.0%	0.0%	0.0%
Total silver equivalent production		2,253	2,246	2,246	2,246	2,246	2,246	2,246	2,246
Total Revenues		\$ 58,577 \$	58,402 \$	58,402 \$	58,402 \$	58,402 \$	58,402 \$	58,402 \$	58,402
Cash cost per oz		\$ 14.00 \$	8.00 \$	8.00 \$	8.00 \$	8.00 \$	8.00 \$	8.00 \$	8.00
Mining costs		\$ 31,541 \$	28,078 \$	28,078 \$	28,078 \$	28,078 \$	28,078 \$	28,078 \$	28,078
Gross profit (in 000's)		\$ 27,035 \$	30,324 \$	30,324 \$	30,324 \$	30,324 \$	30,324 \$	30,324 \$	30,324
CapEx (in 000's)		\$ (5,000) \$	(5,000) \$	(5,000) \$	(5,000) \$	(5,000) \$	(5,000) \$	(5,000) \$	(5,000)
(Tax)	32.0%	\$ (7,051) \$	(8,104) \$	(8,104) \$	(8,104) \$	(8,104) \$	(8,104) \$	(8,104) \$	(8,104)
Operating cash flow		\$ 14,984 \$	17,220 \$	17,220 \$	17,220 \$	17,220 \$	17,220 \$	17,220 \$	17,220
Cash flow discount rate	7.0%								
PV of operating cash flow		\$ 14,984 \$	16,094 \$	15,041 \$	14,057 \$	13,137 \$	12,278 \$	11,475 \$	10,724
Total current cash flow/Project NAV	\$ 107,790								
Common shares	240,341								
Project NAV per share	\$0.45								

Endeavour Silver Corp.

Terronera			2024	F	2025E		2026E	2027E	2028E	2029E	2030E	2031E
Tonnes Processed (000's)			4	_	480		680	680	680	680	680	680
		٨	ote: Productio			but no		000	000	000	000	000
Silver grade (gpt)			5		245		267	280	221	173	199	212
Silver Recovery			87	%	87%		87%	87%	87%	87%	87%	87%
Annual silver production (000's oz)			27	7	3,289		5,078	5,326	4,204	3,291	3,785	4,032
Silver sales price			\$ 26.0) \$	26.00	\$	26.00	\$ 26.00	\$ 26.00	\$ 26.00	\$ 26.00	\$ 26.00
Gold grade (gpt)			1.2	2	1.90		1.87	1.85	2.00	2.10	2.02	1.68
Gold recovery			75	%	75%		75%	75%	75%	75%	75%	75%
Annual gold production (000's oz)			1.		22.0		30.7	30.3	32.8	34.4	33.1	27.5
Gold sales price			\$ 2,10		2,100	\$	2,100	\$ 2,100	\$ 2,100	\$ 2,100	\$ 2,100	\$ 2,100
Gold:Silver ratio			8	1	81		81	81	81	81	81	
Total silver equivalent ounces produced			38	1	5,066		7,555	7,776	6,852	6,072	6,460	6,257
Total silver equivalent production			38	1	5,066		7,555	7,776	6,852	6,072	6,460	6,257
Total Revenues			\$ 9,98) \$	131,706	\$	196,430	\$ 202,170	\$ 178,158	\$ 157,864	\$ 167,967	\$ 162,688
Cost per tonne			\$ 90.0) \$	85.00	\$	85.00	\$ 85.00	\$ 85.00	\$ 85.00	\$ 85.00	\$ 85.00
Mining costs			\$ 4,05	\$	40,800	\$	57,800	\$ 57,800	\$ 57,800	\$ 57,800	\$ 57,800	\$ 57,800
Gross profit (in 000's)			\$ 5,93) \$	90,906	\$	138,630	\$ 144,370	\$ 120,358	\$ 100,064	\$ 110,167	\$ 104,888
CapEx (in 000's)			\$ (70,00	D) \$	(15,000)	\$	(13,000)	\$ (13,000)	\$ (13,000)	\$ (13,000)	\$ (13,000)	\$ (13,000)
(Tax)	32.0%			•	through 1Q24	'		\$ (42,038)	\$ (34,355)	\$ (27,860)	\$ (31,093)	\$ (29,404)
			Tax loss carry									
Operating cash flow			\$ (64,07	D) \$	75,906	\$	125,630	\$ 89,332	\$ 73,003	\$ 59,203	\$ 66,073	\$ 62,484
Cash flow discount rate		9.0%										
PV of operating cash flow			\$ (64,07	D) \$	69,638	\$	105,740	\$ 68,980	\$ 51,717	\$ 38,478	\$ 39,397	\$ 34,181
Total current cash flow	\$	416,602										
Common shares		240,341										
Project NAV per share		\$1.73										
Source: H.C. Wainwright & Co. estimates.			2024	F	2025E		2026E	2027E	2028E	2029E	2030E	2031E
Consolidated silver equivalent production			8,66		12,592		15,082	15,302	14,379	13,598	13,987	 13,784
		-					-			-		
Current value of cash flow Valuation for Guanaceví	\$	Total	per sha		4/							
Valuation for Guanacevi Valuation for Bolañitos	\$ \$	326,392 107,790			W estimate W estimate							
valuation for Bolanitos	\$	107,790	ə 0.4	о пС	w estimate							

\$1.73 HCW estimate

0.04 HCW estimate

0.29 HCW estimate

0.15 HCW estimate

4.24

0.23 As of March 31, 2024

0.03 As of March 31, 2024

0.02 Market value as of 05/09/2024

\$ 416,602

\$

\$

\$

\$

\$

\$

\$

\$

10,000 \$

70,000 \$

35,000 \$

3,918 \$

56,198 \$

4.24

6.25

1.5x

240,341 As of 05/08/2024

3.33 As of 05/09/2024

\$ 7,331 \$

\$ 1,018,568 \$

Valuation for Terronera

Valuation for Pitarrilla

Total current value

Common shares EXK share price

Less debt

EXK NAV

Valuation for Bruner at cost

NAV Premium for target price

Rounded (\$0.25) price target

Source: H.C. Wainwright & Co. estimates.

Valuation for other exploration properties

Market value for shares of Guanajuato Silver (GSVRF; not rated)

Plus cash & equivalents and finished goods inventory

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RETURN ASSESSMENT

Market Outperform (Buy): The common stock of the company is expected to outperform a passive index comprised of all the common stock of companies within the same sector.

Market Perform (Neutral): The common stock of the company is expected to mimic the performance of a passive index comprised of all the common stock of companies within the same sector.

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Distribution of Ratings Table as of May 9, 2024												
IB Service/Past 12 Mont												
Ratings	Count	Percent	Count	Percent								
Buy	558	89.14%	138	24.73%								
Neutral	61	9.74%	7	11.48%								
Sell	1	0.16%	0	0.00%								
Under Review	6	0.96%	1	16.67%								

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