Metals and Mining

October 26, 2023

MAG Silver Corp (MAG) Rating: Buy

Heiko F. Ihle, CFA 212-356-0510 hihle@hcwresearch.com

Marcus Giannini 212-916-3978 mgiannini@hcwresearch.com

Nameplate Capacity Reached; Transitioning Toward a Standalone Operation With Focus on Optimization; Reit. Buy; PT Lower

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Stock Data				10/25/2023						
Price		\$10.59								
Price Target		\$19.50								
52-Week High		\$17.02								
52-Week Low	\$9.78									
Enterprise Valu	\$1,084									
Market Cap (M	\$1,090									
Shares Outstar		102.9								
3 Month Avg V		606,223								
Short Interest (2.85								
Balance Sheet Metrics										
Cash (M)	Cash (M)									
Total Debt (M)		\$0.0								
Total Cash/Sha		\$0.51								
General: All figures in US\$ unless otherwise noted.										
EPS (\$) Diluted										
Full Year - Dec	2021A	20	022A	2023E						
FY	0.06	(0.18	0.65						
Revenue (\$M)										
Full Year - Dec	2021A	20	022A	2023E						
FY	0.0	2	215.7 584.4							
On 100% basis.										



Production ramp-up continues. On October 25, MAG Silver announced its 3Q23 production results. In short, the ramp-up of the Juanicipio plant continues to be MAG's primary goal and the plant has reached 4,000 tonnes per day (tpd) during September 2023. This represented a significant improvement relative to the previous quarter. In turn, total material processed during the quarter came in at 322,249 tonnes (t), for a decline of 14.7% QoQ, while ore was processed at both the Juanicipio and Saucito plants. This tonnage ultimately yielded silver production of 4.8M ounces (oz) and gold production of 9,444oz, for declines of 9.3% and 11.2% QoQ, respectively.

Moving toward a standalone operation. As Juanicipio continues its transition to full capacity, we note that reliance on the Fresnillo and Saucito plants (which are operated by Fresnillo (FRES.L; not rated)) was reduced during the quarter. In turn, no feed was supplied to these plants in both August and September 2023. Importantly, this transition had a direct impact on total milling, as well as overall production, during the quarter. The lower throughput was partially offset by an increase in feed grade, as well as the ongoing optimization of Juanicipio during the rampup to full capacity. In short, we view MAG's operational independence as a significant milestone and continue to expect an uptick in throughput, amid strong grades, going forward.

We reiterate our Buy rating on shares of MAG Silver while lowering our PT to \$19.50 from \$20.50. Our reduced PT is the result of incorporating the firm's most recent production results and ramp-up into our model. Our overall valuation for Juanicipio remains based on a DCF of operations while utilizing an unchanged 7.0% discount rate. We note that this figure remains slightly lower than the discount rates applied to most other Mexican assets throughout our coverage universe. Longer-term, however, we still believe that our lower discount rate accurately accounts for MAG's high-grade orebody, profitable joint venture agreement, and extensive production potential.

Near-term catalysts. Having reached nameplate capacity in 3Q23, we expect MAG to turn its focus towards a variety of optimization initiatives at site. Importantly, ongoing efforts continue to target recovery improvements at Juanicipio, while we anticipate exact recovery figures to be published along with the firm's full 3Q23 results. Additionally, we note that the company has now completed all installation capital spends at site. Looking ahead, management's current focus is on cost control, optimization, and free cash flow. Beyond the current operations at site, we also remain optimistic toward the exploration potential across the firm's large-scale land package. To this extend, we stress that just 5% of the project has been explored to date.

Risks. (1) Commodity price risk; (2) increase in capital through commissioning of Juanicipio; (3) operating and technical risks; (4) political risk; and (5) JV-related risks.

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Juanicipio					20	23E	2024E	2025E	2026	E 2027	E 2028E	2029E	2030E	2031E	2032E	2033E	2034E	
Tonnes Milled					1,281,2	90	1,440,000	1,440,000	1,440,000	1,440,000	1,440,000	1,440,000	1,440,000	1,440,000	1,440,000	1,440,000	1,008,000	
Silver Grade (g/t)					476		550	550					360	305	310	310	310	
Recovery Rate					89	.0%	92.5%	92.5%	92.5	6 92.59	6 92.5%	92.5%	92.5%	92.5%	92.5%	92.5%	92.5%	
Annual Silver production ('000s of oz)					17,8	49	22,786	22,786	13,258	9,529	9,529	9,529	14,915	12,636	12,843	12,843	9,037	
Growth					9	6%	28%	0%	-425	-289	6 0%	0%	57%	-15%	2%	0%	-30%	
Silver Sales Price					\$ 25	00 \$	25.00	\$ 25.00	\$ 25.00	\$ 25.00	\$ 25.00	\$ 25.00	\$ 25.00	\$ 25.00	\$ 25.00	\$ 25.00	\$ 25.00	
Cold Crade (a/b)						1 5	1.2	1.7				1.2	1.6	1.2	1.4	1.4		
Gold Grade (g/t)						1.5	1.3	1.3						1.3	1.4	1.4	1.4	
Recovery Rate					80	.8%	80.8%	80.8%	80.8	6 80.89	6 80.8%	80.8%	80.8%	80.8%	80.8%	80.8%	80.8%	
Annual Gold Production ('000s of oz)						47	47	47	59	41	. 42	43	58	46	49	49	34	
Growth					6	7%	0%	-1%	269	-319	6 4%	3%	33%	-21%	7%	0%	-30%	
Gold Sales Price					\$ 1,9	00 \$	1,900	\$ 1,900	\$ 1,900	\$ 1,900	\$ 1,900	\$ 1,900	\$ 1,900	\$ 1,900	\$ 1,900	\$ 1,900	\$ 1,900	
Silver:Gold Ratio					7	5.0	76.0	76.0	76.0	76.0	76.0	76.0	76.0	76.0	76.0	76.0	76.0	
Silver Equivalent ('000s of oz)					3.5		3,576	3,548	4.483			3,300	4,401	3.493	3.741	3,741	2,618	
Silver Equivalent (0005 01 02)					3,3	01	3,376	3,340	4,40	3,000	3,210	3,300	4,401	3,493	3,741	3,741	2,010	
Lead Grade					1	.5%	1.1%	1.2%	1.5	6 1.79	6 1.9%	1.4%	1.4%	2.0%	1.6%	1.6%	1.6%	
Recovery Rate					93	.8%	93.8%	93.8%	93.8	6 93.89	6 93.8%	93.8%	93.8%	93.8%	93.8%	93.8%	93.8%	
Annual Lead Production ('000s of pounds)					35,5	50	33,054	36,329	44,667	50,028	55,090	42,285	42,583	58,663	48,836	48,836	34,185	
Growth					8	86%	-7%	10%	23	6 129	6 10%	-23%	1%	38%	-17%	0%	-30%	
Lead Sales Price per pound						85 Ś	0.85										\$ 0.85	
					30,2		28,096	30,880	37,967	42,523		35,942	36,195	49,864	41,511	41,511	29,058	
Value of Lead (in '000s of \$)																		
Silver Equivalent ('000s of oz)					1,2	.09	1,124	1,235	1,519	1,701	1,873	1,438	1,448	1,995	1,660	1,660	1,162	
Zinc Grade					3	.2%	2.4%	2.3%	2.5	6 2.99	6 3.0%	2.5%	3.0%	3.4%	3.2%	3.2%	3.2%	
Recovery Rate					87	.8%	87.8%	87.8%	87.8	6 87.89	6 87.8%	87.8%	87.8%	87.8%	87.8%	87.8%	87.8%	
Annual Zinc Production ('000s of pounds)					68,1	31	65,781	63,552	69,684	79,718	84,735	68,290	84,457	93,376	87,801	87,801	61,461	
Growth						14%	-3%	-3%					24%	11%	-6%	0%	-30%	
Zinc Sales Price per pound						00 \$		\$ 1.00	\$ 1.00		,	\$ 1.00	\$ 1.00	\$ 1.00			\$ 1.00	
Value of Zinc (in '000s)					68,1	31	65,781	63,552	69,684	79,718	84,735	68,290	84,457	93,376	87,801	87,801	61,461	
Silver Equivalent ('000s of oz)					2,7	25	2,631	2,542	2,787	3,189	3,389	2,732	3,378	3,735	3,512	3,512	2,458	
Silver & Gold					21,4	09	26,362	26,334	17,741	12,609	12,747	12,829	19,315	16,129	16,584	16,584	11,655	
Base Metal Credits (in '000s)					98,3		93,877	94,432	107,651			104,232	120,652	143,240	129,312	129,312	90,519	
Total Silver Equivalents & Base Metals					25,3		30,117	30,112	22,047	17,499		16,999	24,141	21,859	21,756	21,756	15,276	
Total Cash Cost per ounce of silver equivalent					\$ 4	86 \$	4.86	\$ 4.86	\$ 4.86	\$ 4.86	\$ 4.86	\$ 4.86	\$ 4.86	\$ 4.86	\$ 4.86	\$ 4.86	\$ 4.86	
Revenue from Silver ('000s)					\$ 446,2	16 \$	569,660	\$ 569,660	\$ 331,439	\$ 238,222	\$ 238,222	\$ 238,222	\$ 372,868	\$ 315,902	\$ 321,081	\$ 321,081	\$ 225,914	
% of total revenue					71	0.4%	75.7%	75.7%	60.1	6 54.55	6 52.9%	56.1%	61.8%	57.8%	59.0%	59.0%	59.2%	
					\$ 89,0			\$ 88,701	\$ 112,079			\$ 82,512	\$ 110.016				\$ 65,460	
Revenue from Gold ('000s)													,	, . ,				
% of total revenue						1.1%	11.9%	11.8%	20.3			19.4%	18.2%	16.0%	17.2%	17.2%	17.1%	
Revenue from Lead ('000s)					\$ 30,2	17 \$	28,096	\$ 30,880	\$ 37,967	\$ 42,523	\$ 46,826	\$ 35,942	\$ 36,195	\$ 49,864	\$ 41,511	\$ 41,511	\$ 29,058	
% of total revenue						1.8%	3.7%	4.1%	6.9	6 9.75	6 10.4%	8.5%	6.0%	9.1%	7.6%	7.6%	7.6%	
Revenue from Zinc ('000s)					\$ 68,1	31 \$	65,781	\$ 63,552	\$ 69,684	\$ 79,718	\$ 84,735	\$ 68,290	\$ 84,457	\$ 93,376	\$ 87,801	\$ 87,801	\$ 61,461	
% of total revenue					10	0.8%	8.7%	8.4%	12.6	6 18.25	6 18.8%	16.1%	14.0%	17.1%	16.1%	16.1%	16.1%	
Total Revenue					\$ 633,5	84 \$		\$ 752,792	\$ 551,169	\$ 437,474	\$ 450,233	\$ 424,966	\$ 603,537		\$ 543,907	\$ 543,907	\$ 381,892	
Total Revenue					y 033,3	04 J	732,320	\$ 732,732	3 331,10	3 437,474	3 430,233	3 424,300	\$ 003,337	3 340,400	3 343,307	3 343,307	3 301,032	
Gross Profit (in '000s of \$)					510,4	15	606,557	606,449	444,021	352,429	362,707	342,353	486,209	440,234	438,172	438,172	307,652	
CapEx					(15,0	00)	(15,000)	(15,000)	(15,000	(15,000	(15,000)	(15,000)	(15,000)	(15,000)	(15,000)	(15,000)	(15,000)	
Tax @ 30.0% plus 7.5% EBITDA & 0.5% revenue		30.0%			(118,3	71)	(176,682)	(176,650)	(128,132	(100,773	(103,843)	(97,763)	(140,734)	(127,001)	(126,385)	(126,385)	(87,398)	
Net effective operating cash flow					377,0	44	414,874	414,799	300,889	236,656	243,864	229,590	330,475	298,233	296,787	296,787	205,255	
Cash Flow Discount Rate		7.0%																
Present Value					377,0	44	387,733	362,302	245,615	180,544	173,872	152,985	205,803	173,575	161,432	150,871	97,515	
% owned by MAG						14%	44%	44%					44%	44%	44%	44%	44%	
Value to MAG Shareholders					165,8	99	170,603	159,413	108,07	79,439	76,504	67,314	90,554	76,373	71,030	66,383	42,907	
Total Current Value	\$	1,319,822		Note: Fresn	illo owns 5	6%, MA	G the remaini	ng 44%										
Fully Diluted Shares ('000s)		105,072																
Juanicipio NAV per share	\$	12.56																
Multiple		1.4																
Juanicipio current value	s	1.847.751																
	*	_, ,																
Juanicipio Value per share	\$	17.59																
Cinco de Mayo value	\$	125,000																
Multiple		1.0																
Cinco de Mayo fair value	\$	125,000																
		,																
Divis Cook 9 Facilitation	ć	F3.000	6 050 : 1	40-60-00	22													
Plus Cash & Equivalents	\$	52,664	\$ 0.50 per share	: As of 6/30/.	23													
Plus Finished Goods	\$	-																
Plus Exploratory Assets	\$	37,259	\$ 0.35 per share	?														
Plus ownership in Reyna Silver Corp. (RSLV.V)	\$	2,007	\$ 0.02 per share	based on 14	I.6M comm	on shai	es at C\$0.19 a	s of 10/25/23	0.725	8 USD/CAD ex	change rate as of	10/25/23						
Less Debt	\$	-																
Total Current Value ('000s of US\$)		2,064,681																
Basic shares	-		As of 8/7/23															
Options, DSU's, RSU's, and PSU's			As of 8/7/23															
Fully Diluted Shares ('000s)		105,072	As of 8/7/23															
NAV per share	\$	19.65																
Rounded (\$0.50) price target	\$	19.50																
Current MAG share price	Ś	10.59	45.7% discount	t to nrice tare	et as of 1	1/25/22	,											
	÷	10.39	+5.7% discount	price turg	c. us Uj 10	,, 23/23	•											
Source: H.C. Wainwright & Co. estimates.																		

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Distribution of Ratings Table as of October 25, 2023									
		IB Service/Past 12 Months							
Ratings	Count	Percent	Count	Percent					
Buy	564	89.24%	142	25.18%					
Neutral	59	9.34%	10	16.95%					
Sell	0	0.00%	0	0.00%					
Under Review	9	1.42%	3	33.33%					

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